

*Owners & Executives Conference
OMNI Parker House, Boston, MA
June 2-4, 2010*



NATIONAL ASSOCIATION OF
PROFESSIONAL BENEFITS
ADMINISTRATORS

Updated May 27, 2010

Wednesday, June 2, 2010

3:00 pm	NAPBA Board Meeting	<i>Gardner Room</i>
4:30 - 5:30 pm	Welcome Session <i>Overview and Introduction to the Conference</i>	<i>Gardner Room</i>
5:30 pm	NAPBA Cocktail Reception	<i>Gardner Room</i>

Thursday, June 3, 2010

Breakfast & General Session

King Room

8:00 a.m.	Buffet Breakfast	
8:45 a.m.	Welcome and Report of the Organizational Direction Terry McCorvie, 2010 NAPBA President	
9:00 a.m.	Massachusetts Connector: 3 Years In <i>Speaker: Kevin Counihan, Chief Marketing Officer, Commonwealth Health Connector Authority</i>	
10:30 a.m.	Break	
11:00 a.m.	Federal Overview: How Legislation will Effect Day to Day <i>Speaker: Rich Glass, Infinisource</i>	
12:30 pm	Lunch	<i>Stowe Room</i>
1:30 p.m.	Succession Planning: Working Towards the Future <i>Speaker: Michael Stoddard, Chief Operating Officer, BASIC</i>	
2:30 p.m.	Benefits Debit Cards: Current Update - Impact of Reform Panel: Evolution, TSYS, COMDATA	
3:30 p.m.	Broker Viewpoint: What Brokers Need from Us <i>Speaker: Philip A Grisafi, CEBS, ISCEBS Fellow Senior Vice President, Mosse & Mosse Associates</i>	
4:30 pm	Owners & Executives Closed Session	
5:30 p.m.	Cocktails King Room	
7:00 pm	Dinner <i>Off Premises</i>	

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*Friday, June 4, 2010
Breakfast & General Session*

King Room

- 8:00 a.m. **Buffet Breakfast**
- 9:00 a.m. **Complying with the new MMSEA Section 11 Medicare
Secondary Payer Reporting Requirements for HRAs**
*Speaker: Robert L. Cummings, CFP, REBC, CLU, Managing Principal
American Benefits Group, an NFP Company*
- 10:00 a.m. **The Right Sales Model for your TPA**
Terry McCorvie, Workable Solutions
Ken Odom/TASC
Janet Palko/NEO Administration Co.
- 11:00 a.m. **Owners & Executives Closed Session - Part II**
- 12:00 p.m. **Conference Wrap-Up**
Box Lunches will be available for all attendees